

Quality Universal Milling Machines



INTRODUCTION





FOUNDED IN JUNE 1994

26 YEARS

MTE WAS FOUNDED IN JUNE 1994 BY PAST EXECUTIVES AND SHAREHOLDERS OF LAGUN



With capital of 240,000 € and no governmental aid, MTE (with much difficulty and a touch of luck) managed to get ahead





With an initial investment of 4,000,000€ of capital in 2008

MTE built a new manufacturing facility of 6,000 m² in the Basque Region of Spain





MARKET



MTE's main market is Germany (approximately 65% of sales) followed by the USA, Holland, Sweden, France and Italy



GERMANY HOLLAND SWEDEN FRANCE ITALY



MTE's Showroom in Germany

Currently has three machines on site for demonstration:

BF-3200 Box way Bed Type Milling machine

BT-3700 Linear Guide Bed type Milling Machine

- integrated 1000 x 1400mm turning table

FBF-M 10,000 Traveling Column Universal Mill

- 2 position head changer







MTE's representative in the United States United Precision Services





MTE representative in the United States United Precision Services

Spare parts inventory in Cincinnati, OH Head rebuilding capabilities complete with factory test stands for break-in and testing





DEVELOPMENT



FIRST MILLING MACHINE PRODUCED IN JANUARY 1995

After this first machine the growth of turnover has be constant but with the ups and downs that is unfortuntely common in the machine tool market



Sales Trends





The strength of MTE

Due to the smaller structure of MTE compared to many competitors in the industry, MTE is positioned well to react and weather these large market fluctuations



Manufacturing Data

From it's first machine produced to today MTE has produced over 1300 milling machines. In 2001 MTE produced their highest number of machines - 88 machines (all bed type milling machines). Today MTE produces on average 42 machines a year (a mixture of bed type & traveling column machines) that are more complex and of a higher value than in years previous.



Number of Units Sold

